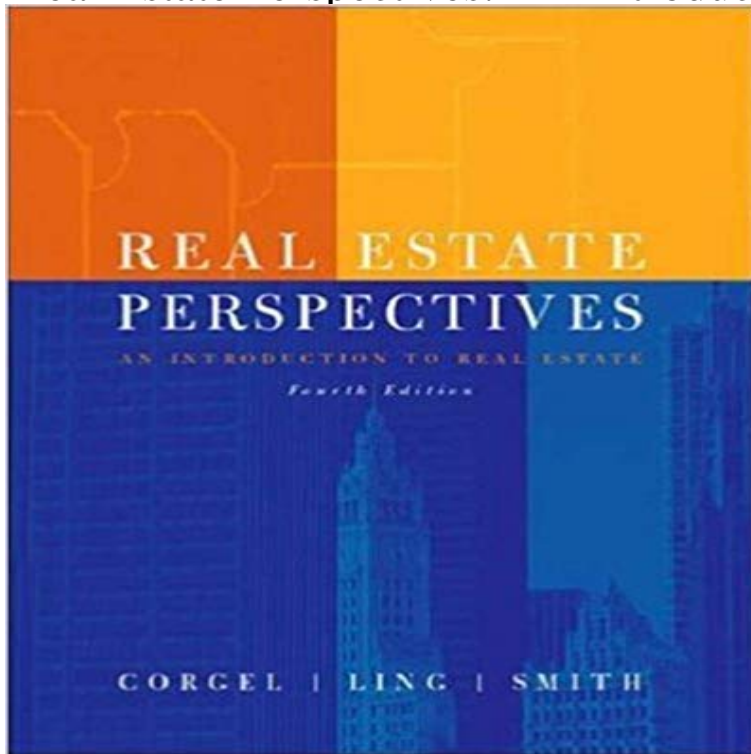


Real Estate Perspectives: An Introduction to Real Estate



This text provides a clear presentation of the numerous investment decisions involved in real estate such as whether and how to lease, buy, sell, or mortgage a property; how to analyze and predict the forces in the market that determine real estate values; whether and when to renovate, rehabilitate, or demolish; and when and how to divest a property. The authors use Value as a unifying theme, supporting their view that students best understand and appreciate the importance of the complex economic, social, and legal processes that affect real estate markets after they have developed an understanding of how real estate valuation and investment decisions are made. The text provides a decision-making framework through a greater use of technology and quantitative decision-making tools. It is organized into five perspectives: Investment, Market, Value, Mortgage Finance and Legal.

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